

Applications Management | Kristof Geilenkotten

Course Details

Course

Date Submitted

Personal Details

I wish to apply via:

If via on-campus assessment - I will attend the admission test on:

Title

Forename

Middle Name

Surname

Gender

Marital Status

Date Of Birth

Place of Birth
 Town
 Country

Nationality

Second Nationality

Did you complete military or community service? If yes, please specify the activity and length of service.

No

Please list any further information e.g. if you have any physical characteristics which may require special facilities.

Contact Details

Mailing Address

Address Line 1

Address Line 2

Address Line 3

City

State

Zip Code / Postcode

Country

Telephone Number

Fax Number

Mobile Number

Please enter the date (if any) after which you will NOT receive mail at this address

Permanent Address

Address Line 1	Pr. J. Charlottelaan 36
Address Line 2	
Address Line 3	
City	Sint-Niklaas
State	
ZipCode / Postcode	9100
Country	BELGIUM
Telephone Number	--
Fax Number	--

Email Contact	
Email Address	kristof@geilenkotten.com
Second Email Address	kge@newtec.be
Email Type	HTML

Referee Details - First Referee

Name	Serge Van Herck
Company	Newtec Cy
Position	
Address Line 1	
Address Line 2	
Address Line 3	
City	
State	
Zipcode / Postcode	
Country	
Telephone Number	--
Fax Number	--
Mobile Number	--
Email Address	svh@newtec.eu
Confirm Email	svh@newtec.eu

Referee Details -Second Referee

Name	Ivan De Baere
Company	Newtec Cy
Position	
Address Line 1	
Address Line 2	
Address Line 3	

City	
State	
Zipcode / Postcode	
Country	
Telephone Number	--
Fax Number	--
Mobile Number	--
Email Address	idb@newtec.eu
Confirm Email	idb@newtec.eu

Education

University studies. Starting with the most recent, please list all university-level studies taken.

Name and location of Institution	Degree obtained (official name mentioned on your diploma)	Duration (from/to)
Bournemouth University	MSc engineering	1995-1996
HIK Geel	BA Electronics	1991-1994

List any scholarships, prizes and/or awards of academic, social, work or cultural nature you have received

Please describe your commitment to any past or present community or cultural responsibilities

Member of the study group on turbo codes in Belgium (<http://www.turbocoding.be>)

Please describe your engagement in any past or present entrepreneurial activity

Founder of Hannes BVBA (engineering company)
 Founder of the online European Artshop

Do you have a GMAT score?

no, I will attend an admission test day

The GMAT is compulsory only when applying through the distance procedure. Please have your test results sent directly to Vlerick Leuven Gent Management School by using our code 7097. If you have any questions about the GMAT, please visit www.mba.com

If you have a GMAT score, please give:

Verbal	Scaled	
	Percentile	
Quantitative	Scaled	
	Percentile	
Total	Scaled	
	Percentile	
Analytical writing	Scaled	
	Percentile	

Languages

Mother Tongue

Proficiency in other languages

Please indicate your proficiency in languages other than your Mother tongue.²

Language	Reading	Speaking	Writing
----------	---------	----------	---------

English	excellent	excellent	excellent
Dutch	excellent	excellent	excellent
German	good	fair	poor
French	good	fair	fair

Do you have a TOEFL/IELTS score?

not applicable (English mother tongue or undergraduate study in country having English mother tongue)

The English language test is compulsory only in case of non-native English speakers applying through the distance procedure. Candidates who have completed their undergraduate degree in a native English-speaking country are also exempted. When taking the TOEFL, please have your test results sent to us directly by using our code 7176. For more info, please visit www.toefl.org or www.ielts.org

If you have a TOEFL / IELTS score, please give:

Total Score

Essay Score

Professional details

Number of years full-time work experience on 1 September 2007?

11

Current or most recent employer

Company Name

Newtec Cy

Address

Laarstraat 5
9100 Sint Niklaas

Telephone (direct line)

+3237806529

Mobile Phone

+32476635876

E-mail

kge@newtec.be

Fax Number

+3237806549

What is your job title, position in the organisation?

Technical Product Manager Mobile TV and IP trunking

Department

Engineering

Area of Responsibility

Product development

Name and job title of person you report to

Johan De Nolf Head of product engineering

Briefly describe your job. Please make sure to provide full details in your CV. (You may attach your CV in the "Attach documents" option in the sidebar.)

General responsibilities:

- to ensure a good communication between Sales & Marketing and Engineering
- to explain and review the Product Specification and the Product Commercial Information document with the Team Manager
- to review the User Manual of the product
- to collect and analyse bugs and problems reported by clients or Customer Support
- to check the actual development cost figures (material and time sheets)
- to review and analyse the results of the Acceptance Test Procedure Document

Technology management responsibilities:

- Propose "Innovation cases" for management, including justification in terms of strategic importance (long term) and / or development importance (short term)
- Report "technology trends" to management, allowing business development managers to assess importance for each product line
- Coordinate participation in standardisation bodies, line up the efforts with product development
- Coordinate technology assessment of emerging standards in which no direct participation is performed (e.g. IETF)
- Communicate with development teams (through "Technology specialists") in order to capture direct and indirect technology knowledge needs
- Assess (together with engineering) potential improvements by using new

technologies, both in product applications and development application

- Coordinate the setup and maintenance of a Newtec technology knowledge base
- Coordinate the extension and maintenance of a Newtec standardisation knowledge base
- Coordinate and plan technology training sessions together with the operations department

Document Publication/Maintenance

- Product Specification (data sheet)
- Product Commercial Information Document

-The development cycle of each product is managed by a Team Manager:

General responsibilities:

- communication among Sales & Marketing and Engineering and among engineers
- Planning and resource managements (with Engineering Coordinator)
- review of engineering documentation
- review of the Product Specification and the Product Commercial Information Document (with the Product Manager)
- review of the Manufacturing Instructions
- to review the User Manual
- to follow the life-cycle of the product and assist with Product Support when necessary
- to review the Factory Test Procedure document

Duration (from/to)	2002
Type of Employment?	Full-time
Starting Salary (in EUR)	
Current Salary (in EUR)	

Other professional experience (mention explicitly if the job was on a part-time basis)
Please start with the most recent job or activity. Please provide more detailed information in your CV.

Job Title	Duration (from/to)	Name of Organisation
Engineering consultant	1999-2002	Alcatel
Sr SW engineer	1996-2000	Solinet GMBH (Stuttgart, Germany)
Engineer	1995	MAM software (Wareham, UK)

General Information

How did you hear about the MBA programme at Vlerick Leuven Gent Management School?

Information session at Vlerick Leuven Gent Management School	Recommendation by Alumni	Recommendation by family/relatives
Website of Vlerick Leuven Gent Management School		

Will you receive financial support from your company to fund your studies?

Yes

If no, how will you finance your studies?

Motivation Essays I

Please take this opportunity to present yourself to the Admissions Committee in a concise, informative and open manner. Please limit your answers to the boxes provided without allowing them to scroll and avoid repetition in what you write.

1. What is motivating you to seek an MBA education at Vlerick Leuven Gent Management School?

On a personal level, I set myself high work performance standards and goals which, I believe, the MBA from Vlerick will help me obtain.

Secondly, my employer is currently experiencing a somewhat painful growing stage. I feel I could contribute alot better if I could help guide the process. My contribution is reliant on having sufficient knowledge to make good and effective decisions. This I believe, can be achieved by following the Vlerick MBA programme.

2. What are the motives that lead you to ask to be admitted to the MBA programme at this point in your life?

a) I have been considering applying for the programme for two years now, but it was very difficult to plan it in, for personal and professional reasons. Now is the golden slot.

b) I felt it was important to be technically strong before going on to pursue a management path. For the last two years, I have self-studied the problem domain and followed several technical-based courses, including part of a Master in Maths (namely; Code Theory) from the University of Ghent .

3. What other possibilities will you consider if you are not admitted to the MBA programme to reach your goals of personal and professional growth?

I will try to achieve some level of knowledge through self study and some additional courses (for example from the Open University).

4. What do you think you gained from your university studies? Conversely, what important things do you think your studies lacked?

a) I have gained the skills of a good engineer, to solve complex problems in a well structured, logical methodology.

b) The areas lacking the most from my course are a basic financial and administrative background.

c) Also, I believe I would have benefited more from my Masters in the UK if there was a stronger focus on the application of mathematics for problem-solving. This I have endeavoured to rectify by following specific maths courses at the University of Ghent, in 2005.

5. Describe your strong points, personal and professional, explaining why you see them as such.

1. Engineer
2. Very ambitious and motivated
3. Loyal
4. Good logical thinker
5. Strong in solving complex multidimensional problems
6. Interest in technology

Motivation Essays II

6. Describe your weak points, personal and professional, explaining why you see them as such.

I can organise myself, but find it very hard to organise others.

7. What will you be able to contribute that is unique and would make you a valuable addition to the class?

Passion, enthusiasm. I have been told that I have the fire, the passion and the ambition to spark a team of people.

8. Describe your idea of a dream job for you three years from now.

My dream job 3 years from now, would be to lead a group of extremely good engineers to create products and solutions for a highly technological market.

With product I mean ALL aspects of the product.

1. Well defined, manageable products
2. well positioned in the market
3. strong technical products
4. highly profitable products

9. What do you consider to be your single most important achievement so far and the reason for its importance in your personal growth?

From a professional viewpoint my single most important achievement was pulling a team of 4 engineers to develop products that enabled our company to establish itself in new markets.

10. Please comment on a situation where you failed to reach an objective and what you learned from it.

As a consultant-engineer at Alcatel, I worked hard to obtain a position as team leader for a development project in Chennai, India. After 09 11 the world changed, Alcatel changed and the position disappeared.

I learned that we live in a small world and you have to be dynamic and agile to achieve your goals.

11. What does **ethics** mean to you and how important is it? Give a specific example (eg. decisions you had to make in the past) to illustrate this.

In my work environment, I often must set my own schedule, there is little direct supervision, and frequently experience change and innovation in my work. I, therefore, have to be personally accountable and responsible for my work.

Professional ethics also means to me being loyal and reliable. Working in a team where you know you can depend on other people and they can depend on you.

12. **Optional question:** Is there any additional information that is critical for the Admissions Committee to know which has not been covered elsewhere in this application?

Declaration

I hereby declare that all information I have given is correct. If it is not, my application may be declared void at any time.

Name	Kristof Geilenkotten
Date	14th January, 2007